



# For Renovation, Repair & Construction: Is Job Order Contracting (JOC) the Right Procurement Solution for You?

**CONTRACT NUMBER: R200108**

**OMNIA**  
P A R T N E R S

**TREMCO™**  
*Roofing and Building Maintenance*

**wti**

**Cooperative Contracts**  
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## Job Order Contracting (JOC) Through OMNIA Partners, Public Sector

may be the procurement solution that best meets your needs for construction projects, including building maintenance, repair, renovation, replacement and restoration.

Unlike conventional cooperative contracts, *multiple* projects can be completed under a single, publicly awarded and competitively solicited contract with costs established by a nationally accepted pricing mechanism. What's more, projects are delivered by roofing industry expert Tremco Roofing & Building Maintenance and affiliated construction services company WTI.\*



### What is JOC?

JOC is a long-term Indefinite Delivery, Indefinite Quantity (IDIQ) contract for construction services including build-outs, upgrades, renovations and other projects. A JOC contract can serve as an umbrella under which numerous consecutive or simultaneous projects are performed. Originally developed by the United States government, JOC has long been embraced by military sectors and is now in use around the country by local, state and federal government agencies. Colleges and universities, K-12 school districts and non-profits also use JOC contracts.

### How does the JOC contract through OMNIA Partners, Public Sector work?

The cooperative JOC contract through OMNIA Partners, Public Sector uses the RSMeans Facilities Construction Cost Data, which includes all 23 construction categories, as the unit price book to establish costs. JOC delivers projects through individual firm, fixed-price Job Orders – also called Delivery Orders or Work Orders.

Often used in design-build scenarios, this method enables the delivery of exactly what is needed with upfront, fixed pricing.

### What can be purchased through WTI's contract?

The contract allows for extensive roofing repair, renovation, and replacement. This can include everything related to the replacement and restoration of an existing roof to exterior wall and window repairs and façade restoration. Also included are HVAC upgrades and repairs in conjunction with roofing and building envelope projects. Virtually anything that is required for the restoration of the building envelope can be completed through the WTI JOC contract, available through OMNIA Partners, Public Sector.

### How was the contract awarded?

The JOC Contract was competitively solicited and publicly awarded to WTI (contract number: R200108) by lead agency Region 4 Education Service Center in Houston, Texas. The contract is administered by OMNIA Partners, Public Sector.





### How does the contract work in my state?

All OMNIA Partners, Public Sector contracts are competitively bid, evaluated, approved and awarded by a governmental entity serving in the lead agency role. The primary lead agency, Region 4 Education Service Center, is a government entity that was established in 1967 by the State of Texas under Chapter 8 of the Texas Education Code. Although most state procurement code allows for the use of cooperative contracts, each state code has its own specific language. OMNIA Partners, Public Sector, can provide the due diligence in soliciting and awarding this contract.

### Do I need to be a participant of OMNIA Partners, Public Sector to use the JOC contract?

Yes. If not already a participant, public entities are invited to register to participate in OMNIA Partners, Public Sector by visiting [omniapartners.com/publicsector](http://omniapartners.com/publicsector). There is no cost to participate.

### How can a project be performed under the contract?

The OMNIA Partners, Public Sector JOC contract offers two distinct methods for public customers to acquire roofing and building envelope construction solutions.

**General Contracting**—WTI is responsible for all aspects of the contract serving in the capacity as a general contractor. The public agency awards the project directly to WTI as the general contractor. WTI (Weatherproofing Technologies, Inc.), a subsidiary of Tremco Incorporated, is known for its integrated roofing and building envelope repair, restoration and maintenance services.

**Contractor Network**—The National Cooperative Contractor Network enables public entities and qualifying contractors to transparently work together with the assurance that the procurement process meets all applicable state procurement laws. Best-value public projects are streamlined with the assurance of quality products and installation by contractors with a proven past performance record. The National Cooperative Contractor Network is made up of contractors who have been approved by Region 4 ESC to perform work under WTI's contract. The In-Network contractors agree to and follow the WTI contract terms and conditions and must meet strict evaluation criteria in order to become part of the Network. Under this method, the public agency awards the In-Network contractor as the prime contractor.

### What are the benefits of the JOC program through OMNIA Partners, Public Sector?

- Saves time and money because the contract has ALREADY been competitively solicited and publicly awarded.
- All prices have been adjusted for your geographic area and are verifiable through RSMMeans.
- All costs are determined up front before committing funds.
- The contract functions as an extension of your internal team, freeing you to focus on your core business.
- Enables you to more rapidly respond to your facility needs.
- The contract supports local businesses/subcontractors who have been evaluated on compliance, capability and experience.
- You'll enjoy increased value and quality control over all project facets from materials through installation.
- A large variety of roofing systems and warranties are available from a single source.
- You will significantly reduce or virtually eliminate change orders.



### ABOUT OMNIA PARTNERS, PUBLIC SECTOR

OMNIA Partners, Public Sector ([omniapartners.com/publicsector](http://omniapartners.com/publicsector)) is a nationwide buying cooperative with over 60,000 public agency participants across the United States. All cooperative agreements available through OMNIA Partners, Public Sector have been competitively solicited and publicly awarded by a public agency/governmental entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures.

### ABOUT TREMCO ROOFING AND WTI

As a manufacturer of roofing materials since 1928, Tremco Roofing and Building Maintenance offers a breadth and depth of roofing systems for every environment, and the technical know-how to solve our customers' biggest problems. And because our affiliate construction services company WTI offers turnkey maintenance, repair, roof management and general contracting services for the entire building envelope, we have the unique ability to provide a total solution to maximize building performance and our customers' return on investment.

\*WTI is a subsidiary of Tremco Incorporated.



To learn more about procuring Tremco Roofing and WTI construction solutions through the JOC contract available through OMNIA Partners, Public Sector, please:

- **VISIT** [YourRoofExperts.com](http://YourRoofExperts.com)  
[omniapartners.com/publicsector](http://omniapartners.com/publicsector)
- **CALL** Tremco 888.657.7752  
OMNIA Partners, Public Sector 866.875.3299
- **EMAIL** [EducationSolutions@tremcoinc.com](mailto:EducationSolutions@tremcoinc.com)



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