



**Kinetic GPO**

## ROOFING & BUILDING ENVELOPE PRODUCTS, SERVICES & SOLUTIONS

### + THE PROCUREMENT POWER OF KINETIC GPO

When you need to procure roofing and building envelope solutions quickly and economically, without sacrificing quality, performance, or transparency, look to Kinetic GPO. The Kinetic contract for **Roofing Supplies and Services, Waterproofing and Related Products and Services (#RFSO 19-03)** is held by Weatherproofing Technologies Canada (WTC)\* the affiliated construction services company of industry leader Tremco Roofing and Building Maintenance.

#### **Competitively Solicited, Publicly Awarded by Kinetic GPO**

Kinetic GPO is a cooperative purchasing organization established for Broader Public Sector and MASH entities across Canada, with the specific purpose of reducing procurement cost by leveraging group purchasing. Kinetic GPO provides a robust portfolio of cooperative contracts that were publicly awarded using a competitive solicitation process (see sidebar). Participation requires no fees or minimums.

And because contracts are awarded to recognized industry leaders (like WTC), members not only benefit from the efficiencies of a national contract, but they can also be certain products and services meet the highest standards of quality and reliability.

Through Kinetic, public agencies in Canada can turn to Tremco/WTC for world class roofing and building envelope solutions to maximize the performance life of their buildings.

## BENEFITS OF PURCHASING THROUGH KINETIC:

- Procurement process complies with the Canadian Free Trade Agreement (CFTA), the Canada-EU Comprehensive Economic and Trade Agreements (CETA), as well as the Broader Public Sector (BPS) Procurement Directive
- Publicly awarded, competitively solicited national contract; RFX opportunities are posted on Biddingo, Bonfire, Merx, SaskTenders and Alberta Purchasing Connection (APC)
- Pre-competited line-item pricing on proven products and services for budget predictability
- Use of “best-in-class” local and regional contractors
- Tremco’s Contractor Network delivery option
- Turnkey single-source responsibility
- Shorter project timelines



## YOUR GOALS. OUR HIGH PERFORMANCE BUILDING SOLUTIONS.

WTC/Tremco has worked with public agencies across Canada for decades. We understand your operational needs and budget challenges. That's why we continually advance our capabilities to serve you better. Through WTC's Kinetic contract, you can procure:

- New, replacement and restoration roofing systems.
- Innovative products for maximum long-term performance, minimum environmental impact, ease of application and lower labour costs.
- High performance building solutions to make your facilities comfortable, safe, healthy and efficient.
- Turnkey roofing services that extend roof life via advanced diagnostics, early intervention, timely maintenance and repair.
- Diagnostic and weatherization services to eliminate gaps, cracks and holes in the building envelope to protect buildings and occupants and manage energy consumption.
- Roof asset management programs to meet your building performance and financial goals.
- Construction project management from the proposal process through completion, including daily on-site supervision.
- Work performed by best-in-class contractors who meet our standards for excellence in our product applications, safety performance and financial stability.
- Sustainability solutions for landfill avoidance and water conservation.

To learn more about procuring Tremco Roofing and High Performance Building Solutions through Kinetic GPO, please:

**VISIT** [www.kineticgpo.ca](http://www.kineticgpo.ca) or [YourRoofExperts.com](http://YourRoofExperts.com)

**CALL** 800.668.9879

**EMAIL** [educationsolutions@tremcoinc.com](mailto:educationsolutions@tremcoinc.com)

220 Wicksteed Ave., East York, ON, M4H 1G7

*\*Tremco Roofing and WTC are part of Tremco Construction Products Group.*

## THE KINETIC PROCUREMENT PROCESS ADVANTAGE

### USING GPOs

Easy 4-step process

### TRADITIONAL PROCUREMENT PROCESS

Lengthy Process (often 8 weeks +)

VS

#### STEP 1



Identify the purchasing needs

#### STEP 1



Identify the purchasing needs

#### STEP 2



Research GPOs for a contract specific to your needs

#### STEP 2



Write RFX/ bid specific to the need

#### STEP 3



Approval by board or governing body

#### STEP 3



Advertise the RFX/ Bid

#### STEP 4



Utilize Cooperative Contract

#### STEP 4



Solicit responses to RFX/ Bid

#### STEP 5



Review responses to RFX/ Bid

#### STEP 6



Approval by Board or Governing Body



Find your nearest Tremco Roofing sales representative at:

[tremcoroofing.com/find-a-rep](http://tremcoroofing.com/find-a-rep)